



INDUSTRIAL SAFETY LIGHTING GUIDE

# VALUE FOR YOUR CUSTOMERS



# J.W. SPEAKER PRODUCTS HELP YOUR CUSTOMERS IMPROVE...

#### **SAFETY**

- Decrease Accidents & Close Calls
- Decreased Lost Time
- Decrease Workers Compensation Costs
- Decrease Lawsuits
- · Decrease Insurance Costs





#### PRODUCTIVITY

- Increase Output
- Decrease Downtime
- Decrease Maintenance Costs
- Decrease Replacement Costs
- · Decrease Energy Costs





**INCREASED PROFITS** 



LED lighting solutions from J.W. Speaker: Enhancing safety and productivity for customers.

#### J.W. SPEAKER PRODUCTS

HELPS YOU TO ...

#### **BE A TRUSTED ADVISOR**

- Consultative Selling
- Prescribing Solutions
- Adding Value
- · Relationship Building





#### **LEVERAGE OUR PARTNERSHIP**

- · Complimentary Business
- Cultural Fit
- System-Based Solutions
- Mutual Benefits





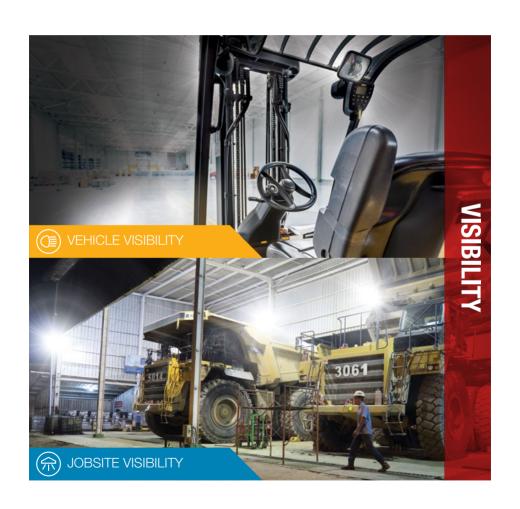
**SALES GROWTH** 







## J.W. Speaker has four categories of





## industrial safety lighting solutions.



## J.W. SPEAKER SOLUTIONS



Model 60	8	10-000	Model 516	15
Model 217	9		Model 523	16-19
Model 281	10		Model 526	20 - 21
Model 283	11	*** 000	Model 527	22 - 23
Model 406	12		Model 623	24
Model 407	13		Model 660	25
Model 515	14		Model 670 XD	26 - 27



## J.W. SPEAKER SOLUTIONS



Model 735 **28-29** 



Model 4415 40



Model 770 XD 30-31



Model 7150 41



Model 770 32-33



Power
Transformers 42



Model 771 XD 34-35



Technical Information 43-46



Model 783 XD 36



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Model 832 37



Model 840 XD 38-39





#### **PORTABLE LED SCENE LIGHT**







Raw Lumens

Effective Lumens

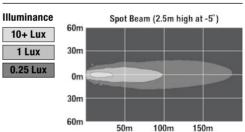
Xenoy Housing

Part No.	Voltage	Description
0547141	12V DC	LED Portable Work Light System with Vehicle Charger
0547171	12V DC	LED Portable Work Light System with Vehicle Charger & Remote

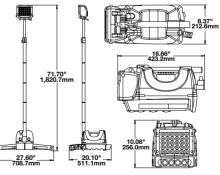
STANDARDS: IP54, CE Recognized.

#### **ACCESSORIES**

Part No.	Description
6600651	Optional Wall Charger for Model 60
3000671	Optional NATO Tripod for use with Model 60











#### **LED SIGNAL LIGHTS**



Part No.	Voltage	Description
0345411	12-24V DC	ECE LED Stop & Tail Light without 90mm Mounting Assembly Adapter
0345421	12-24V DC	ECE LED Backup Light without 90mm Mounting Assembly Adapter
0345521	12-24V DC	ECE LED Turn Signal with 90mm Mounting Assembly Adapter
0345431	12-24V DC	ECE LED Rear Fog Light (Red) without 90mm Mounting Assembly Adapter
0345441	12-24V DC	ECE LED Turn Signal without 90mm Mounting Assembly Adapter
0345511	12-24V DC	ECE LED Rear Fog Light (Clear) without 90mm Mounting Assembly Adapter
0345461	12-24V DC	ECE LED DRL & Front Position Light without 90mm Mounting Assembly Adapter
0345451	12-24V DC	ECE LED DRL & Front Position Light with 90mm Mounting Assembly Adapter

**STANDARDS:** IP67, ECE Reg 6, ECE Reg 7, ECE Reg 23 (part no. 0345421), ECE Reg 38 (part no. 0345431), ECE Reg 38 (part no. 0345451).





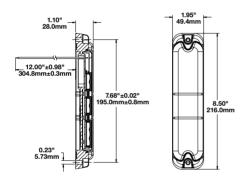


#### **LED SIGNAL LIGHT**



Part No.	Voltage	Description
0338061	12V DC	LED Stop, Tail, Turn Signal & Backup Light without Flasher
0338091	24-36V DC	LED Stop, Tail, Turn Signal & Backup Light without Flasher
0339011	48V DC	LED Stop, Tail, Turn Signal & Backup Light without Flasher
0339021	48V DC	LED Stop, Tail, Turn Signal & Backup Light Kit (2 Lights with 2 Amp Flasher)

STANDARDS: IP67, UL Recognized.







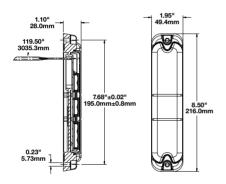


#### **LED SIGNAL LIGHT**



Part No.	Voltage	Description
0339741	12V DC	ECE LED Stop, Tail & Turn Signal Light

STANDARDS: ECE Reg. 6, ECE Reg. 7, and IP67.









#### **LED STROBE LIGHTS**



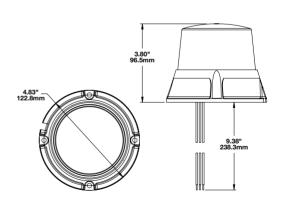
Part No.	Voltage	Description
0646501	12-80V DC	LED Amber Class II Strobe Light

STANDARDS: CE Recognized, ECE Reg 10, SAE J845, UL Recognized.

#### ACCESSORIES

Part No.	Description
8200213	Optional DIN Mount Kit for Model 406









## **MODEL 407**

#### **LED STROBE LIGHTS**

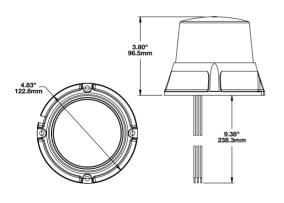


Part No.	Voltage	Description
0646491	12-80V DC	LED Amber Class I Strobe Light

STANDARDS: CE Recognized, ECE Reg 10, ECE Reg 65, SAE J845, UL Recognized.

#### ACCESSORIES

Part No.	Description
8200213	Optional DIN Mount Kit for Model 407









#### LED LIFT TRUCK HEADLIGHT

Voltage

12-48V DC

12-48V DC







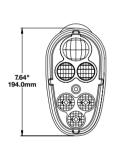
Daw	Lumen
Navv	LUIIICII

ECE LED Material Handling Headlight with Chrome Inner Bezel

Effective Lumens

ECE LED Material Handling Headlight with Black Inner Bezel

STANDARDS: IP67, ECE Reg 6, ECE Reg 7, ECE Reg 113.



Part No.

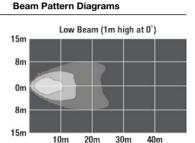
0548901

0549201



Description

## Illuminance 10+ Lux 1 Lux 0.25 Lux









#### The color temperature of lighting is important!

J.W. Speaker's lights not only provide the highest LED output possible but they also produce a color "temperature" of 5,000-5,700K, a range that replicates mid-day sunlight for improved visibility and recognition. Do YOUR lights deliver on this critical need?



Voltage

12-24V DC

Description



#### **LED HEADLIGHT**







Raw	Lumens

Effective Lumens

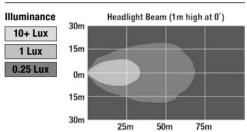
LED Material Handling Headlight with Turn Signal & Front Position

STANDARDS: IP67.

Part No.

0549482

#### **Beam Pattern Diagrams**





#### Around 30% of accidents occur at night.

Good nighttime lighting, whether outside the factory, at a port or on the road, is essential to ensuring operator safety in regards to visibility, both for the vehicle or machine operator and the people near the vehicle or machine. As such, the ability of people on the ground or in vehicles to see the vehicle or machine coming, i.e. "conspicuity", can be just as important to safe operation!



Description



#### **LED SCENE LIGHT**

Voltage

12-24V DC

12-24V DC

12-24V DC

120V AC







Raw	Lumen

Effective Lumens

LED Scene Light with Narrow Flood Beam Pattern LED Scene Light with Medium Flood Beam Pattern LED Scene Light with Wide Flood Beam Pattern

STANDARDS: IP67.

Part No.

0551441

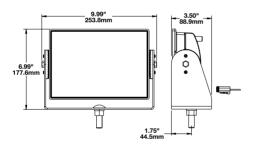
0551431

0551451

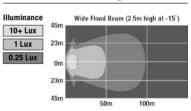
0544671

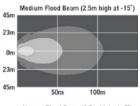
Part No.	Description
3000671	Optional NATO Tripod for use with Model 523

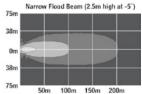
LED Scene Light with Medium Flood Beam Pattern















#### PORTABLE LED SCENE LIGHT

Voltage

Description







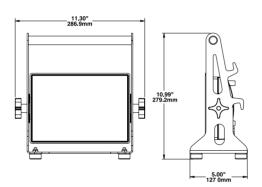
Raw	Lumer

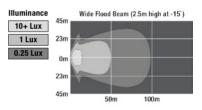
Lumens Effective Lumens

0545451120V ACPortable LED Scene Light with Wide Flood Beam Pattern0545531120V ACPortable LED Scene Light with Medium Flood Beam Pattern054625112V DCPortable LED Scene Light with Wide Flood Beam, Magnetic Mount & Carrying Case

STANDARDS: IP67.

Part No.











#### LED SCENE LIGHT TRIPOD KIT







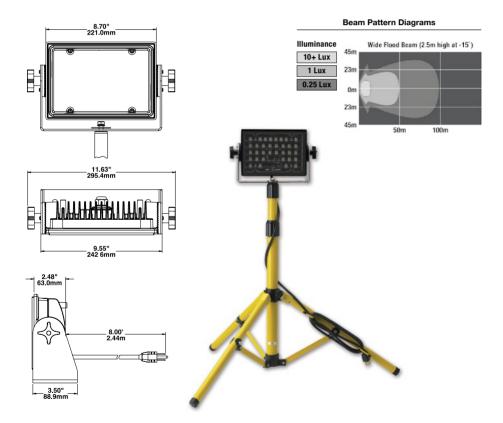
Raw Lumens

Effective Lumens

 Part No.
 Voltage
 Description

 0544021
 120V AC
 LED Scene Light Kit with Wide Flood Beam Pattern & Tripod

STANDARDS: IP67.





#### 50% of accidents are the result of shortcomings in visual perception.

J.W. Speaker's high-powered LED lights, whether mounted on vehicles or overhead cranes, have been statistically shown by OEM customers to REDUCE the likelihood of an accident.





#### **MODEL 523 BLU**

#### **BLUE SAFETY SPOT LIGHT**







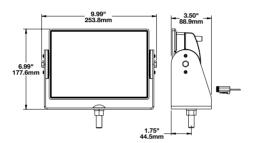
Raw Lumens

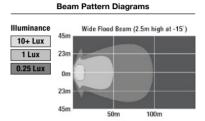
Effective Lumens

Die-Cast Aluminium

Part No.	Voltage	Description
0551231	24V DC	LED Blue Safety Spot Light

STANDARDS: IP67.







#### Human Factors safety experts point out there are 6 Laws of "Attention".



Law #5 suggests that tasks require some degree of attention, although the amount may be small. Over time, people change their "attentional allocation strategy" to more of a sampling plan, wherein other "bits" of information are used to monitor automatic behaviors, to check whether everything is OK. In this case, J.W. Speaker's engineered task and special-purpose lights, such as the Model 770 BLU for a lift truck or Model 523 BLU, can augment this sampling plan, providing additional "bits" that increase attention, resulting in a safer environment for the operator.





#### **LED WORK LIGHT**





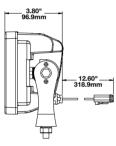


Raw Lumens

Effective Lumens

**Beam Pattern Diagrams** 

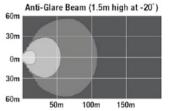
5.50" 140.0mm

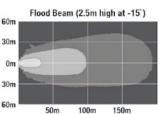


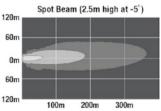


## Illuminance



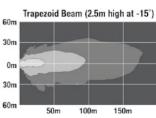


















Part No.	Voltage	Description
1300061	12-24V DC	LED Work Light with Yellow Housing, Glass Lens & Flood Beam Pattern
1300201	12-24V DC	LED Work Light with Yellow Housing, Polycarbonate Lens & Flood Beam Pattern
1300051	12-24V DC	LED Work Light with Yellow Housing, Glass Lens & Anti-Glare Beam Pattern
1300191	12-24V DC	LED Work Light with Yellow Housing, Polycarbonate Lens & Anti-Glare Beam Pattern
1300081	12-24V DC	LED Work Light with Yellow Housing, Glass Lens & Spot Beam Pattern
1300221	12-24V DC	LED Work Light with Yellow Housing, Polycarbonate Lens & Spot Beam Pattern
1300071	12-24V DC	LED Work Light with Yellow Housing, Glass Lens & Trapezoid Beam Pattern
1300211	12-24V DC	LED Work Light with Yellow Housing, Polycarbonate Lens & Trapezoid Beam Pattern

STANDARDS: IP69K.

#### **ACCESSORIES**

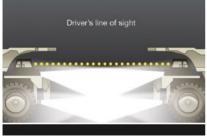
Part No.	Description
3268191	Optional 15 Meter DT06-2S Connection Wire Assembly for the Model 526

#### With Model 526

The Model 526 Anti-Glare beam eliminates glare.

#### Without Model 526

Using lights with traditional beam patterns can create unsafe glare.









#### **LED "KEEP OUT" ZONE LIGHT**







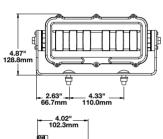
Raw Lumens

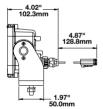
Effective Lumens

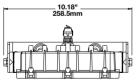
Xenoy Housing

Part No.	Voltage	Description
0551281	12-24V DC	LED Amber "Keep Out" Zone Light
0551271	12-24V DC	LED Green "Keep Out" Zone Light
0549271	12-24V DC	LED Red "Keep Out" Zone Light
0551261	12-24V DC	LED White "Keep Out" Zone Light

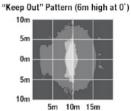
STANDARDS: IP69K.







10+ Lux
1 Lux
0.25 Lux











#### **LED "KEEP OUT" ZONE LIGHTS**

#### **WITHOUT MODEL 527**

Misjudging distance in hazardous work areas is a common and costly mistake.





#### WITH MODEL 527

The **Model 527 Red Zone** light projects a red "keep out" zone to warn drivers of hazardous work areas.





#### **MODEL 623**





#### **LED SCENE LIGHT**







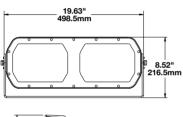
Raw	Lumen

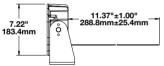
Effective Lumens

Die-Cast Aluminium

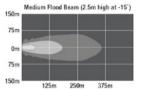
Part No.	Voltage	Description
0546681	16-60V DC	LED Work Light with Medium Flood Beam Pattern
0546671	16-60V DC	LED Work Light with Narrow Flood Beam Pattern
0546691	16-60V DC	LED Work Light with Wide Flood Beam Pattern
0549301	16-60V DC	LED Work Light with Frosted Lens & Super Wide Flood Beam Pattern

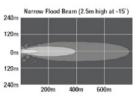
STANDARDS: UL Recognized, IP67.

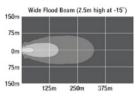


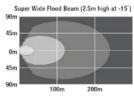




















#### **LED WORK LIGHT**







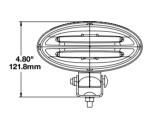
Raw Lumens

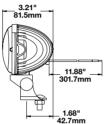
Effective Lumens

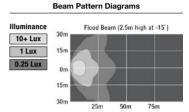
Die-Cast Aluminium

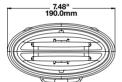
Part No.	Voltage	Description
0548511	12-24V DC	LED Work Light with Flood Beam Pattern & Pedestal Mount
0548521	12-24V DC	LED Work Light with Flood Beam Pattern & Panel Mount

#### STANDARDS: IP67.















#### The human brain absorbs 90% of all information through the eyes.

Therefore, it makes sense to provide the BEST lighting possible, whether it's in the factory or outside, in order to maximize everyone's safety!

#### **MODEL 670 XD**





#### **LED WORK LIGHT**







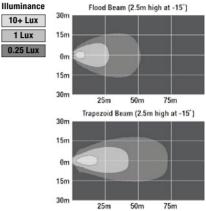


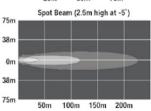
Raw Lumens

Effective Lumens

Polycarbonate Housing

# 2.07" 52.6mm 6.39" 162.4mm 2.85" 72.5mm











Part No.	Voltage	Description
1403241	12-24V DC	LED Work Light with Flood Beam Pattern
1403261	12-24V DC	LED Work Light with Spot Beam Pattern
1403251	12-24V DC	LED Work Light with Trapezoid Beam Pattern
1403291	12-110V DC	LED Work Light with Flood Beam Pattern
1403281	12-110V DC	LED Work Light with Spot Beam Pattern
1403271	12-110V DC	LED Work Light with Trapezoid Beam Pattern

STANDARDS: IP69K, SAE J1113-13, ECE Reg 10, UL Listed, CE CISPR 12, CE CISPR 22

#### ACCESSORIES

Part No.	Description
8200101	Optional Mounting Kit with Stainless Steel Hardware
8200121	Optional Mounting Kit with Black Powder Coated Hardware
8200011	Optional Magnet Mount Kit



#### **OLDER WORKERS**

As we age, the amount of light we require to see clearly increases dramatically. So what seems adequate for a young worker can be dangerous for an older one.





#### **LED WORK LIGHT**



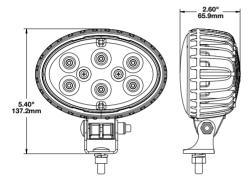




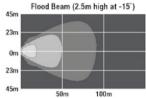
Raw Lumens

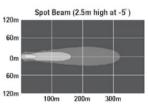
Effective Lumens

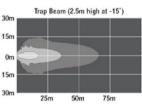
Die-Cast Aluminium

















Part No.	Voltage	Description
1706591	12-24V DC	LED Work Light with Flood Beam Pattern
1706571	12-24V DC	LED Work Light with Spot Beam Pattern
1706581	12-24V DC	LED Work Light with Trapezoid Beam Pattern
1706781	12-24V DC	LED Work Light with Flood Beam Pattern & PE12015792 Connector
1706821	12-24V DC	LED Work Light with Spot Beam Pattern & PE12015792 Connector
1706811	12-24V DC	LED Work Light with Trapezoid Beam Pattern & PE12015792 Connector

STANDARDS: IP69K.

#### Reaction times slow when there is poor visibility.



It is well documented that bright lighting at night improves reaction time, especially when it's dark as would be the case outside of a city, where there is better contrast. However, lighting's effect on reaction times during daytime or for inside a factory is different. Traditional halogen lighting used on a lift truck, for example, simply can't deliver enough contrast to overcome the ambient light inside a factory. Therefore, lighting needs to be "engineered" for the desired outcome, whether as a bright white LED light that achieves adequate contrast or as a concentration of light such as the blue spot on the ground created by J.W. Speaker's Model 770 BLU.

#### **MODEL 770 XD**





#### **LED WORK LIGHT**



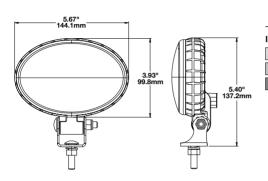


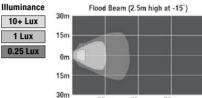


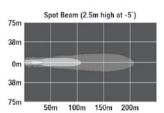
Raw Lumens

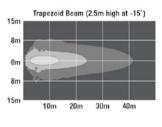
Effective Lumens

Polycarbonate Housing















## **MODEL 770 XD**

Part No.	Voltage	Description
1706041	12V DC	LED Work Light with Flood Beam Pattern & DT04-2P Connector
1706321	12V DC	LED Work Light with Spot Beam Pattern & DT04-2P Connector
1706051	12V DC	LED Work Light with Trapezoid Beam Pattern & DT04-2P Connector
1706241	12-48V DC	LED Work Light with Flood Beam Pattern & DT04-2P Connector
1706261	12-48V DC	LED Work Light with Spot Beam Pattern & DT04-2P Connector
1706251	12-48V DC	LED Work Light with Trapezoid Beam Pattern & DT04-2P Connector
1706461	12-48V DC	LED Work Light with Flood Beam Pattern & PE12015792 Connector

STANDARDS: IP67, SAE J1113-13, CE CISPR 12, CE CISPR 22

#### ACCESSORIES

Part No.	Description
8200101	Optional Mounting Kit with Stainless Steel Hardware
8200121	Optional Mounting Kit with Black Powder Coated Hardware
8200011	Optional Magnet Mount Kit





#### **LED SIGNAL LIGHTS**



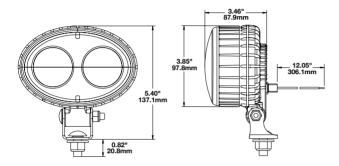




IP69K Rating



Polycarbonate Housing





#### It takes time for human brains to process information.



When a person first notices something like an oncoming lift truck, it takes more time when the object is farther away and even more time if there is a distraction. For example, while the beeping noise on a lift truck may initially serve its purpose, namely to alert persons, over time people tend to block out this sound, thus slowing reaction time. J.W. Speaker's innovative Model 770 BLU LED light that projects a bright blue spot onto the ground serves to counter such a distraction, thereby enhancing awareness.





#### MODEL 770 BLU & MODEL 770 RED

Part No.	Voltage	Description
1706311	12-110V DC	LED Blue Material Handling Saftey Light
1706441	12-110V DC	LED Red Safety Spot Light

STANDARDS: IP69K, SAE J1113, SAE J1455, ECE Reg 10, UL Recognized.

#### ACCESSORIES

Part No.	Description
3267041	12" Wire Assembly for Material Handling Safety Lights
8200101	Optional Mounting Kit with Stainless Steel Hardware
8200121	Optional Mounting Kit with Black Powder Coated Hardware
8200011	Optional Magnet Mount Kit

#### MODEL 770 BLU



#### MODEL 770 RED





Why did J.W. Speaker use blue LEDs for its groundbreaking Model 770 BLU spot light adopted by leading OEMs such as Linde, Jungheinrich and Crown?

In fact, within the visible wavelength spectrum, violet and blue wavelengths are scattered more efficiently than other wavelengths. Case in point: The sky looks blue because our eyes are more sensitive to blue light. Therefore, it made sense to select blue for the Model 770 BLU-it promotes better visibility and more safety!

#### **MODEL 771 XD**





#### **LED WORK LIGHT**

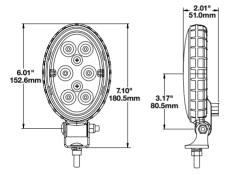




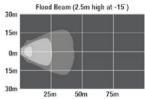


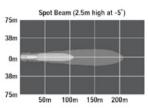
Raw Lumens

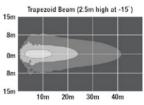
Effective Lumens Polycarbonate Housing

















#### **MODEL 771 XD**



#### WHITE WORK LIGHT

Part No.	Voltage	Description
1705911	12-48V DC	LED Work Light with Flood Beam Pattern
1706191	12-48V DC	LED Work Light with Spot Beam Pattern
1706171	12-48V DC	LED Work Light with Vertical Flood Beam Pattern

STANDARDS: IP67, ECE Reg. 10 (Radiated Emissions only), CE CISPR 12, CE CISPR 22.



#### AMBER WORK LIGHT

Part No.	Voltage	Description
1706221	12-24V DC	12-24V LED Amber Work Light

STANDARDS: IP67, SAE J974, ECE Reg. 10 (Radiated Emissions only), CE CISPR 12, CE CISPR 22.

#### **ACCESSORIES**

Part No.	Description
8200101	Optional Mounting Kit with Stainless Steel Hardware
8200121	Optional Mounting Kit with Black Powder Coated Hardware
8200011	Optional Magnet Mount Kit





#### **LED WORK LIGHT**







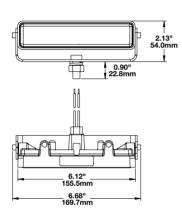
Raw Lumens

Effective Lumens

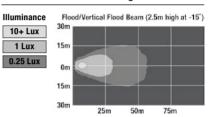
Polycarbonate Housing

Part No.	Voltage	Description
1603391	12-48V DC	LED Work Light with Flood Beam Pattern & Mounting Bracket
1603451	12-48V DC	LED Work Light with Vertical Flood Beam Pattern & Mounting Bracket

STANDARDS: IP67, UL Listed, CE CISPR 12 (part no. 1603391).



#### **Beam Pattern Diagrams**







Safety experts use "PRT" (Perception-Reaction Time) when reconstructing accidents, often times setting a ceiling of 1.5 seconds to calculate the stack-up of components that go into it such as mental processing, movement and device response times. To the extent that good lighting delivers the appropriate brightness and color temperature, this can result in reducing PRT which in turn improves safety.











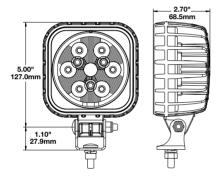
Raw Lumens

Effective Lumens

Die-Cast Aluminium

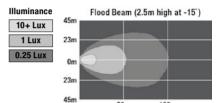
Part No.	Voltage	Description
1300181	12-24V DC	LED Work Light with Flood Beam Pattern
1300161	12-24V DC	LED Work Light with Spot Beam Pattern
1300171	12-24V DC	LED Work Light with Trapezoid Beam Pattern

#### STANDARDS: IP69K

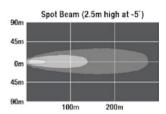




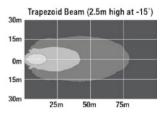
#### **Beam Pattern Diagrams**



50m



100m













Raw Lumens

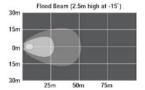
Effective Lumens

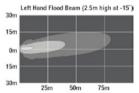
Polycarbonate Housing

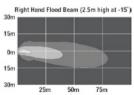
# 6.07" 154.0mm

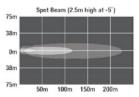


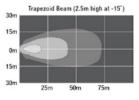
#### Beam Pattern Diagrams

















Part No.	Voltage	Description
1300001	12-24V DC	LED Work Light with Flood Beam Pattern & Integrated 2-Pin Deutsch Connector
1300021	12-24V DC	LED Work Light with Spot Beam Pattern
1300011	12-24V DC	LED Work Light with Trapezoid Beam Pattern
1300301	12-24V DC	LED Work Light with Left Hand Vertical Flood Beam Pattern
1300311	12-24V DC	LED Work Light with Right Hand Vertical Flood Beam Pattern
1300091	12-110V DC	LED Work Light with Flood Beam Pattern & Integrated 2-Pin Deutsch Connector
1300101	12-110V DC	LED Work Light with Spot Beam Pattern & Integrated 2-Pin Deutsch Connector
1300031	12-110V DC	LED Work Light with Trapezoid Beam Pattern & Integrated 2-Pin Deutsch Connector

STANDARDS: IP69K, SAE J1113, ECE Reg 10, UL Listed, CE CISPR 12, CE CISPER 22.

#### **ACCESSORIES**

Part No.	Description
8200101	Optional Mounting Kit with Stainless Steel Hardware
8200121	Optional Mounting Kit with Black Powder Coated Hardware
8200011	Optional Magnet Mount Kit

### According to Human Factors experts, "Seeing" is a function of two processes: sensation and perception.



"Sensation" refers to the issue of whether the light from the object was sufficient to reach the physiological level needed for detection. "Visibility" is a measure of the sensation level caused by a target. The most important single visual attribute of an object's visibility is its contrast—the difference in brightness (or sometimes color or texture) between an object and its background. In fact, J.W. Speaker engineers the "seeing" part of its lighting vis-a-vis attention to light output color temperature to achieve optimal contrast, which in turn enhances safe operation!











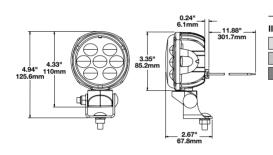
Raw	Lumer
HUVE	Lamoi

Effective Lumens

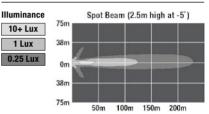
Die-Cast Aluminium

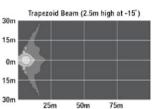
Part No.	Voltage	Description
0549841	12-24V DC	LED Work Light with Trapezoid Pattern
0551001	12-24V DC	LED Work Light with Spot Pattern
0551753	12-24V DC	LED Work Lights with Spot Pattern & Side View Mirror Mount Kit

STANDARDS: IP67.



#### **Beam Pattern Diagrams**



















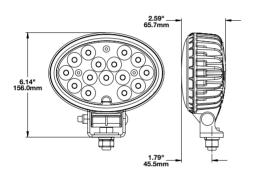
Raw	Lumen
nuv	LUIIIGII

Effective Lumens

ens Die-Cast Aluminiur

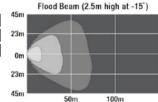
Part No.	Voltage	Description
1801581	12-24V DC	LED Work Light with Flood Beam Pattern
1801621	12-24V DC	LED Work Light with Spot Beam Pattern
1801571	12-24V DC	LED Work Light with Trapezoid Beam Pattern

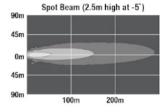
#### STANDARDS: IP69K.

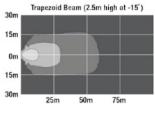


#### **Beam Pattern Diagrams**











## POWER TRANSFORMERS



#### **SMALL POWER TRANSFORMER**

Part No. Description
6600701 Small Power Transformer HLG-40 H-24



#### LARGE POWER TRANSFORMER

Part No.	Description
6600711	Large Power Transformer HLG-240 H-24





## TECHNICAL INFORMATION STANDARDS

J.W. Speaker meets various regulations for lighting products for our customers on a global market. The following are some of the standards and regulations which J.W. Speaker meets from design to development and to the end product.

## ASABE

#### **ASAE Standards**

Agricultural Society of American Engineers regulations for agricultural equipment.



#### SAE Standards

SAE International (SAE), formerly the Society of Automotive Engineers, is a professional organization for mobility engineering professionals in the aerospace, automotive, and commercial vehicle industries. The Society is a standards development organization for the engineering of powered vehicles of all kinds, including cars, trucks, boats, aircraft, and others. The SAE standards is mainly used in the US and Canada and does not recognise ECE approvals.



UNECE United Nations Economic Commission for Europe (UNECE) Transport Division has been providing secretariat services to the World Forum for Harmonization of Vehicle Regulations for more than 50 years. The World Forum has incorporated into its regulatory framework the technological innovations of vehicles to make them safer and more environmentally sound. Most countries, even if not formally participating in the 1958 agreement, recognise the ECE Regulations and either mirror the ECE Regulations' content in their own national requirements (Australian Design Rules:- ADR's), or permit the use and importation of ECE-approved vehicles, or both.



UNITED NATIONS

#### **UL** Recognized

Underwriters Laboratories Inc. (UL) is an independent product safety certification organization. Based in Northbrook, Illinois, UL develops standards and test procedures for products, materials, components, assemblies, tools and equipment, chiefly dealing with product safety. UL also evaluates and certifies the efficiency of a company's business processes through its management system registration programs. Additionally, UL analyzes drinking and other clean water samples through its drinking water laboratory in South Bend, Indiana and evaluates products for environmental sustainability through its subsidiary, UL Environment. UL is one of several companies approved for such testing by the U.S. federal agency OSHA. OSHA maintains a list of approved testing laboratories, known as Nationally Recognized Testing Laboratories.



#### CE Recognized

The CE marking (also known as CE mark) is a mandatory conformity mark on many products placed on the single market in the European Economic Area (EEA). The CE marking certifies that a product has met EU consumer safety, health or environmental requirements.







Whether you're an engineer at an original equipment manufacturer (OEM) looking to specify lights for a new vehicle, or an end-user looking to replace some lights on your vehicle, electromagnetic interference (EMI) is something you should know about.

If you're not familiar with "EMI," the term refers to a disturbance that affects an electrical circuit. If you've ever experienced reception issues with your AM/FM radio when your cell phone rings (or vice versa), that's a perfect example of a problem caused by EMI. Lights can both cause and be the victim of EMI issues in your vehicle. For this reason, it is important to have a basic understanding of EMI and look for lights that have been adequately tested.

#### The Four Types of EMI

There are Four main types of EMI that you should be aware of:

#### **Radiated Emissions**

Electromagnetic noise emitted by a light through the air that can interfere with other electronics (ex. cell phones, radios, etc.).

#### **Conducted Emissions**

Electromagnetic noise conducted down a power line in a vehicle which can interfere with other electronic components on the vehicle.

#### Radiated Immunity

The tolerance of a light to inbound electromagnetic noise in the atmosphere. Any broadcast signal (cell phone, radio tower, non-compliant electronics, etc.) can interfere with a light if it is not properly designed.

#### Conducted Immunity

The tolerance of a light to inbound electromagnetic noise conducted on vehicle power lines.

#### Component Level vs. Vehicle Level

For OEM applications, lighting manufacturers focus on testing their products at a component (light) level. This is done to make sure that the lights will not cause a vehicle level EMI failure or interfere with other electronics on the vehicle. OEMs then test at a vehicle level to ensure that it meets regulatory requirements.

#### Standard vs. Custom Products

At J.W. Speaker Corporation, we design and manufacture both standard and custom products. For our standard products, we've established a set of high standards by which we design and test our products for electromagnetic compliance. For custom products, we design, test, and manufacture to meet your exact specifications. In the event that you do not have EMI specifications, we'll provide you with our EMI standards to review and approve before we start on the design.



### **TECHNICAL INFORMATION**

**IP** Ratings

The IP (Ingress Protection) Code outlines a system of classification for the protection of electrical enclosures against the intrusion of foreign bodies (i.e. tools, fingers, dust, etc.) and moisture. The system of classification was specified by the International Electrotechnical Commission and is officially designated as IEC 60529. The rating is specified by the letters IP followed by two digits i.e. IP25, IP68, etc.

IP ratings (International Protection Ratings) are covered in Australian Standard AS1939.

- This system uses a two digit code to specify the degree of particle and water resistance of a luminaire.
- The first digit indicates the degree of protection of the interior from the ingress of solid foreign objects.
- The second digit indicates the degree of protection of the interior from the ingress of water.

#### **FIRST NUMBER**

#### Degree of ingress protection

The first number of the IP code indicates the degree of protection against contact with moving parts and the degree that the equipment is protected against solid foreign bodies intruding into an enclosure.

- 0 No protection provided.
- 1 Protection against entry of objects larger than 50 square mm.
- 2 Protection against entry of objects larger than 12 square mm.
- 3 Protection against entry of objects larger than 2.5 square mm.
- 4 Protection against entry of objects larger than 1.0 square mm.
- 5 Protection against entry of dust in sufficient quantity to prevent satisfactory operation.
- 6 Complete protection against entry of dust.

### First Number example

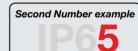
Complete protection against entry of dust

#### SECOND NUMBER

#### Degree of moisture protection

The second number indicates the degree of protection for the equipment inside the enclosure against the harmful entry of various forms of moisture (e.g. dripping, spraying, submersion, etc.)

- 0 No protection provided.
- 1 Protection against drops of water falling vertically.
- 2 Protection against drops of water falling vertically when the luminaire is tilted up to 15 degrees from its normal position.
- 3 Protection from entry of water spray from angle of up to 60 degrees from vertical.
- 4 Protection from entry of water splashes or spray from any direction.
- 5 Protection from a low pressure jet of water in any direction.



Protection from a low pressure jet of water in any direction

## TECHNICAL INFORMATION Lumens



LED lamp output values (Lumens) can vary dramatically depending on which values are being quoted. There are inherent losses associated with any lamp (LED, Halogen, HID or Incandescent).

The main losses are related to 3 items: Thermal Losses, Optical Losses and Assembly variation.

#### Thermal Losses:

The greatest challenge is Thermal management of LED's. LED Manufacturers typically measure the light produced by their LEDs after 25 milliseconds (ms). That is equivalent to a flash bulb. It gives a lumen number that is the absolute maximum value. However, LEDs produce less light as they get hotter. LEDs generate a tremendous amount of power in a relatively smaller area. As the LEDs are powered for longer pariods of time, they typically get hotter and hotter depending on the thermal management system. It's not unusual for LEDs to get over 100°C. For vehicle applications, most specifications require that the lamp be measured at 10 minutes and 30 minutes to make sure that the LEDs temperature has stabilized. This will result in the LED producing 10 - 20% less light than it's advertised value.

#### **Optical & Assembly Losses:**

As light travels though an object (Lens), it loses intensity depending on the clarity of the lens material. This is due to inherent losses internal to the material and to losses at the boundary of the part as the light travels from air through the lens and back to air. These losses are present whether the light source is an LED or bulb. The losses associated with the lens material and optics again can vary from 10 - 20%. There are also losses associated with assembly and manufacturing variation. The LEDs output varies as the assembly tolerances may diminish the overall performance from the lamp from theoretically LED maximums. Simply adding the expected values of the LED light sources together will never result in a lamp that shines that amount of light on the ground.

#### Raw Lumens

Raw Lumen output is calculated by multiplying by the theoretical rated output of the LEDs by the number of LEDs in the lamp.

#### Example:

8 LEDs rated at 100 Lumens per watt

8 x 100 = 800 Raw Lumens

#### Effective Lumens

Effective Lumen output is a measured number that takes into account real world losses (ex. thermal, optical, and assembly).

#### Example:

Raw Lumens of 800 and Thermal, Optical & Assembly Losses of 40% (320)

800 - 320 = 480 Effective Lumens



#### ABOUT J.W. SPEAKER



We specialize in LED and other emerging lighting technologies and proudly design, manufacture and assemble our products in Germantown, Wisconsin.

80 years ago, John W. Speaker founded the J.W. Speaker Corporation in Milwaukee, Wisconsin as a manufacturer of automotive repair parts. The company offered radiator fronts, car mirrors, repair kits and automotive lighting.

The automotive market has changed dramatically over the past 80 years. Today, J.W. Speaker Corporation is still a family-run business and is led by John's grandsons, Tim and Jamie Speaker. We have evolved into a major lighting manufacturer specializing in quality lighting products for OEMs and aftermarket customers around the world. The company now serves a variety of industries including: agriculture, construction, off-road, mining, motorcycle, recreation, and aviation markets.

We recognize that in order to be the best, we must remain focused on developing innovative and high quality vehicle lighting solutions that are second to none. We understand the need to constantly explore new and emerging technologies with the goal of providing better performance for our OEM and aftermarket customers. We are **Driven. To See More.** 









#### **CONTACT US:**

Call us at 262.251.6660 or visit www.jwspeaker.com